

OCTOBER 2009 FINANCIALS – BRIEF NOTES

1	<u>Net Rates & Utility Charges</u>	YTD Actual \$166.541 m	YTD Budget \$166.902 m	Unfavourable (\$0.361) m (0.22%)	Original Budget \$353.353 m Current Budget \$353.353 m
<p>General and pre-paid rates are under budget by \$941k with waste charges also under budget by \$429k, these are partially offset by increased water base and consumption revenue of \$614k, trade waste charges of \$208k and sewerage rates of \$138k. The variance in general and pre-paid rates should reduce as the year progresses, with no change to the budget forecast required at this point in time.</p>					
2	<u>Fees & Charges</u>	YTD Actual \$24.908 m	YTD Budget \$23.541 m	Favourable \$1.367 m 5.81%	Original Budget \$67.701 m Current Budget \$67.695 m
<p>Generally, fees and charges are tracking ahead of budget across Council with application fees \$489k, water service connection fees \$483k plumbing inspection and design fees \$431, recoverable works \$218, ticket sales \$212k and licensing fees \$206k above budget. These are partially offset by lower than anticipated material change of use application fees \$787k, airline service fees for Virgin Blue \$308k, preliminary approval fees \$265k and refuse tip fees \$230k.</p>					
3	<u>Interest Received from Investments</u>	YTD Actual \$3.790 m	YTD Budget \$4.392 m	Unfavourable (\$0.601) m (13.69%)	Original Budget \$13.487 m Current Budget \$13.487 m
<p>Continued lower than anticipated interest rates on Council's investment portfolio. Investment returns will increase with a number of term deposits being placed throughout October. No budget adjustment is required at this stage of the year.</p>					
4	<u>Grants & Subsidies - Recurrent</u>	YTD Actual \$3.766 m	YTD Budget \$3.288 m	Favourable \$0.479 m 14.56%	Original Budget \$17.129 m Current Budget \$17.076 m
<p>Recurrent grants & subsidies are \$452k ahead of budget due to the receipt of Mooloolaba Beach Nourishment and Coastal Care Future Oil Spill Prevention monies.</p>					
5	<u>Other Revenue</u>	YTD Actual \$3.154 m	YTD Budget \$2.671 m	Favourable \$0.483 m 18.08%	Original Budget \$8.229 m Current Budget \$8.349 m
<p>Other revenue is tracking ahead of budget due to higher than anticipated property lease and rental income.</p>					

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6	<u>Employee Costs</u>	YTD Actual \$55.262 m	YTD Budget \$53.833 m	Unfavourable \$1.428 m 2.65%	Original Budget Current Budget	\$174.122 m \$174.508 m
<p>A higher than anticipated level of employee costs is currently being incurred within operating with the Infrastructure Services and Organisational Performance departments being \$1.6m and \$0.6m respectively over budget. These overruns are currently being partially offset by underruns within the Community services department of \$0.6m. The overrun within the Infrastructure Services department is mainly due to a budget omission in relation to overtime and the impacts of the employee cost efficiency dividend. With the Organisational Performance department the overrun is due to the impacts of the T&C Project \$251k, over expenditure in the Records Unit \$187k and the impacts of the employee costs efficiency dividend \$162k.</p>						
7	<u>Capitalised Employee Costs</u>	YTD Actual (\$4.756) m	YTD Budget (\$5.934) m	Unfavourable \$1.178 m (19.85%)	Original Budget Current Budget	(\$19.286) m (\$19.286) m
<p>The variance here is largely a result of being in the implementation stages of the capital works programme (\$303m) to be undertaken. The combination of employee costs being over budget and the lower than expected amounts being spent on capital works is of concern and being closely monitored. A number of processes with a particular emphasis on Infrastructure Services are currently being reviewed to ensure that all appropriate costs are being capitalised. Initial investigations indicate that YTD, an additional \$1.2m of employee costs may be eligible for capitalisation.</p>						
8	<u>Materials & Services</u>	YTD Actual \$58.042 m	YTD Budget \$68.898 m	Favourable (\$10.855) m (15.76%)	Original Budget Current Budget	\$209.565 m \$216.844 m
<p>This variance has been mainly impacted by the pace of the capital works programme, with the bulk of the variance arising in Infrastructure Services Department \$9.5m, partially off-set by \$5.4 in under-capitalisation.</p>						
9	<u>Capitalised Materials & Services</u>	YTD Actual (\$6.384) m	YTD Budget (\$10.968) m	Unfavourable \$4.584 m (41.80%)	Original Budget Current Budget	(\$32.905) m (\$32.905) m
<p>The variance here is driven by the pace of the capital works programme.</p>						
10	<u>Finance Costs</u>	YTD Actual \$3.087 m	YTD Budget \$2.460 m	Unfavourable \$0.627 m 25.49%	Original Budget Current Budget	\$7.023 m \$7.023 m
<p>QTC interest is over budget by \$699k; however, this is a timing issue with no change required to Council's end of year forecast.</p>						

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11	<u>Other Expenses</u>	YTD Actual	YTD Budget	Favourable		Original Budget	\$14.083 m
		\$4.214 m	\$4.590 m	(\$0.376) m	(8.18%)	Current Budget	\$14.071 m
<p>Contributions and donations (\$184k) and leasing of motor vehicles, equipment and buildings (\$245k) are slightly behind budget.</p>							

12	<u>Capital Grants and Subsidies</u>	YTD Actual	YTD Budget	Favourable		Original Budget	\$24.889 m
		\$5.459 m	\$2.635 m	\$2.824 m	107.21%	Current Budget	\$27.597 m
<p>Due to timing variances, capital grants and subsidies are ahead of budget, therefore no budget adjustment is needed.</p>							

13	<u>Capital Contributions</u>	YTD Actual	YTD Budget	Favourable		Original Budget	\$23.250 m
		\$8.982 m	\$7.967 m	\$1.015 m	12.74%	Current Budget	\$23.674 m
<p>Currently above budget; however this line item is very difficult to forecast due to strong linkages with development processes.</p>							

14	<u>Constructed Assets</u>	YTD Actual	YTD Budget	Unfavourable		Original Budget	\$250.958 m
		\$57.864 m	\$94.894 m	(\$37.030) m	(39.02%)	Current Budget	\$303.580 m
<p>2008-09 carry-over works have now been profiled and after four months or 33.3% of the financial year, the spend is 19.1% of the full year budget. A number of processes with a particular emphasis on Infrastructure Services are currently being reviewed to ensure that all appropriate costs are being capitalised.</p>							

15	<u>Contributed Assets</u>	YTD Actual	YTD Budget	Favourable		Original Budget	\$26.328 m
		\$12.346 m	\$6.582 m	\$5.764 m	87.57%	Current Budget	\$26.328 m
<p>Due to end of year financial processes, the actual result is an based upon estimates from Asset Accounting.</p>							

CORPORATE SUMMARY

The overall operating position is a surplus of \$4.6m. Total revenue of \$202.5m is slightly ahead of budget by \$1.2m; employee costs (net of capital) are tracking ahead of budget by \$2.6m, but this overrun is currently being off-set by an underspend in materials and services. The capital programme has been reprofiled to accommodate 2008-09 carry-over works. The capital program has a financial spend of 19.1% against a benchmark target of 33.3%. Further analysis is currently being undertaken on the capitalisation of items such as design office costs.